# UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of Earliest Event Reported):
November 9, 2023

# INNOVATE CORP.

	11.1.0 11.112 001111					
	(Exact name of registrant as specified in its charter)					
<u>Delaware</u>	001-35210	<u>54-1708481</u>				
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)				
222 Lakeview Ave., Suite 1660 West Palm Beach, FL		33401				
(Address of principal executive offices)		(Zip Code)				
Registrant's telephone number, including area code:	nt's telephone number, including area code: (212) 235-2691					
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satis  Written communications pursuant to Rule 425 under the Securities Act (17 CFR 26 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 26 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Pre-commencement communic	t 230.425) 40.14a-12) ange Act (17 CFR 240.14d-2(b))	following provisions (see General Instruction A.2. below):				
Securities registered pursuant to Section 12(b) of the Act:						
Title of each class	Trading Symbol	Name of each exchange on which registered				
Common Stock, par value \$0.001 per share Preferred Stock Purchase Rights	VATE N/A	New York Stock Exchange New York Stock Exchange				
Indicate by check mark whether the registrant is an emerging growth company as defin (§240.12b-2 of this chapter).  Emerging growth company   If an emerging growth company, indicate by check mark if the registrant has elected not to 13(a) of the Exchange Act.						

## Item 2.02 Results of Operations and Financial Condition

On November 9, 2023, INNOVATE Corp. (the "Company") issued a press release announcing its results for the quarter and nine months ended September 30, 2023 (the "Earnings Release") and posted the INNOVATE Corp. Third Quarter 2023 Conference Call Investor Presentation to its Investor Relations section of the Company's website at <a href="https://www.innovatecorp.com">https://www.innovatecorp.com</a>.

A copy of the Earnings Release and the investor presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

### Item 7.01 Regulation FD Disclosure

As previously announced, the Company will conduct a conference call today, Thursday, November 9, 2023 at 4:30 p.m. ET. The presentation slides to be used during the call, attached hereto as Exhibit 99.2, will be available on the "Investor Relations" section of the Company's website (<a href="http://www.innovatecorp.com">http://www.innovatecorp.com</a>) immediately prior to the call. The conference call and the presentation slides will be simultaneously webcast on the "Investor Relations" section of the Company's website beginning at 4:30 p.m. ET on Thursday, November 9, 2023. The information contained in, or that can be accessed through the Company's website is not a part of this filing.

The information in Item 2.02 and Item 7.01 of this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any of the Company's filings under the Securities Act of 1933, as amended, or the Exchange Act, whether made before or after the date hereof and regardless of any general incorporation language in such filings, except to the extent expressly set forth by specific reference in such a filing.

### Item 9.01 Financial Statements and Exhibits

No.	Description
Exhibit	
(0)	

(d) Exhibits

99.1	Press Release of INNOVATE Corp., dated November 9, 2023
99.2	INNOVATE Corp. Third Quarter 2023 Conference Call Investor Presentation
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INNOVATE Corp.

November 9, 2023 By: /s/ Michael J. Sena

Name: Michael J. Sena Title: Chief Financial Officer



# FOR IMMEDIATE RELEASE

# INNOVATE Corp. Announces Third Quarter 2023 Results

- $In frastructure: DBM\ Global\ achieved\ third\ quarter\ revenue\ of\ \$369.3\ million\ and\ once\ again\ delivered\ gross\ margin\ expansion\ versus\ prior\ year-leaved\ prior\ prio$ 
  - Life Sciences: MediBeacon continues to work through regulatory approval with the FDA -
  - $\hbox{-} \textit{Spectrum: Broadcasting explores strategic partnerships for additional growth opportunities-}$

WEST PALM BEACH, FL, November 9, 2023 - INNOVATE Corp. ("INNOVATE" or the "Company") (NYSE: VATE) announced today its consolidated results for the third quarter.

# Financial Summary

(in millions, except per share amounts)	Three Months Ended September 30, Nine Months Ended September 30,								r 30,	
	2023		2022	Increase / (Decrease)	2023			2022	Increase / (Decrease)	
Revenue	\$ 375.3	\$	423.0	(11.3)%	\$	1,062.0	\$	1,228.0	(13.5)%	
Net loss attributable to common stockholders	\$ (7.3)	\$	(6.6)	(10.6)%	\$	(28.0)	\$	(33.8)	17.2 %	
Basic and Diluted loss per share - Net loss attributable to common stockholders	\$ (0.09)	\$	(0.09)	— %	\$	(0.36)	\$	(0.44)	18.2 %	
Total Adjusted EBITDA <sup>(1)</sup>	\$ 22.1	\$	16.4	34.8 %	\$	43.5	\$	40.0	8.7 %	

(1) Reconciliation of GAAP to Non-GAAP measures follows

### Commentary

"INNOVATE delivered third quarter revenue of \$375.3 million and experienced strong Adjusted EBITDA growth of 34.8%, which was primarily driven by our Infrastructure and Life Sciences operating segments," said Avie Glazer, Chairman of INNOVATE. "All of our operating segments continue to make progress and maintain strong positioning in their respective markets. We are pleased with the results across the board and look forward to capitalize on new opportunities and partnerships as they materialize."

"The third quarter results were highlighted by our Adjusted EBITDA strength," said Paul Voigt, INNOVATE's interim CEO. "DBM had another great quarter driven by solid margin expansion. While DBM is experiencing some tightening in the commercial space, the team has been steadfast in both focusing on end markets that are rich in opportunities, as well as being strategic in their selection for projects to pursue. We remain excited about the progress at MediBeacon as they progress down their path for FDA regulatory approval. And at Broadcasting, we are excited to be exploring strategic partnerships that open the business to new avenues for revenue that should lead to future growth."

## Third Quarter 2023 Highlights

### Infrastructure

- DBM Global Inc. ("DBMG") reported third quarter 2023 revenue of \$369.3 million, a decrease of 10.5%, compared to \$412.7 million in the prior year quarter. Net Income was \$10.8 million, compared to \$10.4 million for the prior year quarter. Adjusted EBITDA increased to \$30.8 million from \$27.6 million in the prior year quarter.
- Continue to see good opportunities in the market for larger projects; however, tightening in the credit markets has continued to impact the commercial space. The team at DBM remains selective when bidding projects to protect margins.
- DBM Global grew Adjusted EBITDA margin to 8.3% in the third quarter, an expansion of approximately 170 basis points year-over-year.
- DBM Global's reported backlog and adjusted backlog, which takes into consideration awarded but not yet signed contracts, was \$1.3 billion as of September 30, 2023, compared to \$1.8 billion as of December 31, 2022.

### Life Sciences

- R2 Technologies, Inc. ("R2") has now shipped 304  $\operatorname{Glacial}^{\scriptscriptstyle{\circledR}}$  devices globally
- R2 commercially launched Glacial® fx, a new skin wellness device.
- R2 launched two new product enhancements for its Glacial® Rx device, a larger-sized disposable treatment tip and a colder advanced clinical protocol called Glide Rx.
- R2 experienced record high growth both in U.S. unit sales and number of patient treatments.
- MediBeacon continues to work through regulatory approval with the FDA.
- MediBeacon submitted the Transdermal GFR Medical Device Regulation application in Europe and continues to work through the device approval process in China.

# Spectrum

- · Partnering with Hewlett Packard Enterprise (HPE), one of the leaders in data transmission architecture, to deploy datacasting.
- Finalizing operating and revenue share agreements with large-market Public Broadcast stations beginning with Sacramento (PBS station KVIE) and Dallas (station KERA) to provide ATSC 3.0 "lighthousing" and datacasting.
- For the third quarter of 2023, Broadcasting reported revenue of \$5.4 million, compared to \$9.1 million in the prior year quarter. The decrease was primarily driven by the elimination of advertising revenues at Azteca America network ("Azteca"), which ceased operations on December 31, 2022. This was partially offset by an increase in station revenues, which launched new markets and networks with its customers in the current period.
- For the third quarter of 2023, Broadcasting reported Net Loss of \$6.5 million compared to \$1.4 million in the prior year quarter. Adjusted EBITDA loss was \$0.3 million, compared to Adjusted EBITDA income of \$0.3 million in the prior year quarter.

# Third Quarter 2023 Financial Highlights

• Revenue: For the third quarter of 2023, INNOVATE's consolidated revenue was \$375.3 million, a decrease of 11.3%, compared to \$423.0 million for the prior year quarter. The decrease was primarily driven by our Infrastructure segment, and, to a lesser extent, our Spectrum segment. The decline at our Infrastructure segment was driven by timing and size of projects, mostly from DBMG's commercial structural steel fabrication and erection business, as well as the industrial maintenance and repair business, while revenues at our Spectrum segment decreased primarily as a result of the termination of HC2 Network, Inc. ("Network") and its associated Azteca content on December 31, 2022.

# REVENUE by OPERATING SEGMENT

(in millions)	Th	ree Months Ended Septembe	r 30,	Nine Months Ended September 30,				
	2023	2022	Increase / (Decrease)	2023	2022	Increase / (Decrease)		
Infrastructure	\$ 369.3	\$ 412.7	\$ (43.4)	\$ 1,043.4	\$ 1,197.0	\$ (153.6)		
Life Sciences	0.6	1.2	(0.6)	1.8	3.0	(1.2)		
Spectrum	5.4	9.1	(3.7)	16.8	28.0	(11.2)		
Consolidated INNOVATE	\$ 375.3	\$ 423.0	\$ (47.7)	\$ 1,062.0	\$ 1,228.0	\$ (166.0)		

Net Loss: For the third quarter of 2023, INNOVATE reported a Net Loss attributable to common stockholders of \$7.3 million, or \$0.09 per fully diluted share, compared to a Net Loss of \$6.6 million, or \$0.09 per fully diluted share, for the prior year quarter. The increase in Net Loss was primarily due to an increase in interest expense from higher interest rates, increased amortization of debt issuance costs on the debt, and higher outstanding principal balances at all segments, as a result of new debt issued subsequent to the comparable period, and from the unrepeated net tax savings in the prior period of \$2.9 million from the Continental General Insurance Company ("CGIC") consolidation on the 2021 tax return. The increase in Net Loss was partially offset by a decrease in depreciation and amortization and a decrease in selling, general and administrative expenses ("SG&A"). The overall decrease in depreciation and amortization was driven by Banker Steel, as certain intangibles were fully amortized subsequent to the comparable period. The overall decrease in SG&A was primarily driven by the decreases in bonus expense, salaries and benefits, as well as research and development costs and marketing costs as a result of cost reduction initiatives at our Life Sciences segment, as well as decreases at Spectrum from the termination of Network in December 2022, which were partially offset by an accounts receivable write-off of \$2.2 million related to a customer bankruptcy, and a foreign office closure in the current period at our Infrastructure segment.

## NET INCOME (LOSS) by OPERATING SEGMENT

(in millions)	· · · · · · · · · · · · · · · · · · ·	Three Months Ended September 30,							Nine Months Ended September 30,				
		2023	2	2022	Increase / (	Decrease)		2023	2022		Increase / (Decrease)		
Infrastructure	\$	10.8	\$	10.4	\$	0.4	\$	19.8	\$	23.3	\$ (3.5)		
Life Sciences		(3.6)		(5.5)		1.9		(9.3)		(14.9)	5.6		
Spectrum		(6.5)		(1.4)		(5.1)		(16.8)		(10.5)	(6.3)		
Non-operating Corporate		(7.7)		(9.6)		1.9		(27.8)		(30.4)	2.6		
Other and eliminations		_		0.7		(0.7)		8.2		2.3	5.9		
Net loss attributable to INNOVATE Corp.	\$	(7.0)	\$	(5.4)		(1.6)	\$	(25.9)	\$	(30.2)	\$ 4.3		
Less: Preferred dividends		0.3		1.2		(0.9)		2.1		3.6	(1.5)		
Net loss attributable to common stockholders	\$	(7.3)	\$	(6.6)	\$	(0.7)	\$	(28.0)	\$	(33.8)	\$ 5.8		

Adjusted EBITDA: For the third quarter of 2023, total Adjusted EBITDA, was \$22.1 million, compared to total Adjusted EBITDA of \$16.4 million for the prior year quarter. The increase in Adjusted EBITDA was primarily driven by timing of higher margin projects at the commercial structural steel fabrication and erection business at our Infrastructure segment and by our Life Science segment primarily due to a decrease in SG&A expenses at R2, driven by a decrease in compensation-related expenses, research and development and marketing costs as a result of cost reduction initiatives, as well as lower equity method losses recognized from Pansend's investment in MediBeacon as a result of suspended losses due to the investment's carrying amount being reduced to zero. Additionally contributing to the increase in Adjusted EBITDA was our Non-operating Corporate segment due to a decrease in SG&A expenses. The increase in Adjusted EBITDA was partially offset by our Infrastructure segment driven by lower contributions from Banker Steel due to timing and size of projects. The increase was also partially offset by the elimination of equity method income from our investment in HMN, which was sold on March 6, 2023.

ADJUSTED EBITDA by OPERATING SEGMENT

(in millions)	Th	ree Months Ended Septembe	r 30,	Nine Months Ended September 30,			
	2023	2022	Increase / (Decrease)	2023	2022	Increase/(Decrease)	
Infrastructure	\$ 30.8	\$ 27.6	\$ 3.2	\$ 70.6	\$ 69.0	\$ 1.6	
Life Sciences	(4.3)	(7.6)	3.3	(16.0)	(20.9)	4.9	
Spectrum	(0.3)	0.3	(0.6)	0.9	2.0	(1.1)	
Non-operating Corporate	(4.1)	(5.0)	0.9	(11.0)	(13.0)	2.0	
Other and eliminations	_	1.1	(1.1)	(1.0)	2.9	(3.9)	
Total Adjusted EBITDA	\$ 22.1	\$ 16.4	\$ 5.7	\$ 43.5	\$ 40.0	\$ 3.5	

• Balance Sheet: As of September 30, 2023, INNOVATE had cash and cash equivalents, excluding restricted cash, of \$55.7 million compared to \$80.4 million as of December 31, 2022. On a stand-alone basis, as of September 30, 2023, our Non-operating Corporate segment had cash and cash equivalents of \$1.5 million compared to \$9.1 million at December 31, 2022.

Subsequent to quarter end, on November 9, 2023, HC2 Broadcasting Holdings, Inc. entered into a Ninth Amendment to its Secured Notes with its lenders which extended the maturity date of its Senior Secured Notes aggregate principal amount of \$69.7 million, from August 15, 2024 to August 15, 2025. In exchange, INNOVATE has agreed to utilize proceeds from the sale of any of its existing operations, as allowable under the Company's current agreements and after all other required payments, for repayment of a portion of HC2 Broadcasting Holdings, Inc.'s Senior Secured Notes, plus an additional exit fee upon such a repayment of \$1.0 million if repayment occurs by November 9, 2024, and \$2.0 million if repayment occurs after that date. Upon payment of the exit fee, the lenders also agree to return their equity interests in HC2 Broadcasting Holdings, Inc. and its subsidiary equity interests.

# Conference Call

INNOVATE will host a live conference call to discuss its third quarter 2023 financial results and operations today at 4:30 p.m. ET. The Company will post an earnings supplemental presentation in the Investor Relations section of the INNOVATE website at innovate-ir.com to accompany the conference call. Dial-in instructions for the conference call and the replay follows.

- Live Webcast and Call. A live webcast of the conference call can be accessed by interested parties through the Investor Relations section of the INNOVATE website at innovate-incom.
  - Dial-in: 1-888-886-7786 (Domestic Toll Free) / 1-416-764-8658 (Toll/International)
  - Participant Entry Number: 87775635

# • Conference Replay\*

- Dial-in: 1-844-512-2921 (Domestic Toll Free) / 1-412-317-6671 (Toll/International)
- Conference Number: 87775635

# About INNOVATE Corp.

INNOVATE Corp., is a portfolio of best-in-class assets in three key areas of the new economy – Infrastructure, Life Sciences and Spectrum. Dedicated to stakeholder capitalism, INNOVATE employs approximately 4,100 people across its subsidiaries. For more information, please visit: www.INNOVATECorp.com.

# Contacts

# Investor Contact:

Anthony Rozmus ir@innovatecorp.com (212) 235-2691

<sup>\*</sup> Available approximately two hours after the end of the conference call through November 23, 2023.

### Non-GAAP Financial Measures

In this press release, INNOVATE refers to certain financial measures that are not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including Total Adjusted EBITDA (excluding discontinued operations, if applicable) and Adjusted EBITDA for its operating segments. In addition, other companies may define Adjusted EBITDA differently than we do, which could limit its usefulness.

## Adjusted EBITDA

Management believes that Adjusted EBITDA provides investors with meaningful information for gaining an understanding of our results as it is frequently used by the financial community to provide insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation, amortization and the other items listed in the definition of Adjusted EBITDA below can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure of a company's ability to service debt. While management believes that non-U.S. GAAP measurements are useful supplemental information, such adjusted results are not intended to replace our U.S. GAAP financial results. Using Adjusted EBITDA as a performance measure has inherent limitations as an analytical tool as compared to net income (loss) or other U.S. GAAP financial measures, as this non-GAAP measure excludes certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Adjusted EBITDA should not be considered in isolation and does not purport to be an alternative to net income (loss) or other U.S. GAAP financial measures as a measure of our operating performance.

The calculation of Adjusted EBITDA, as defined by us, consists of Net income (loss) attributable to INNOVATE Corp., excluding discontinued operations, if applicable; depreciation and amortization; other operating (income) loss, which is inclusive of (gain) loss on sale or disposal of assets, lease termination costs, asset impairment expense and FCC reimbursements; interest expense; other (income) expense, net; income tax expense (benefit); non-controlling interest; share-based compensation expense; legacy accounts receivable write-off; restructuring and exit costs; non-recurring items; and acquisition and disposition costs.

## Cautionary Statement Regarding Forward-Looking Statements

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: This press release contains, and certain oral statements made by our representatives from time to time may contain, "forward-looking statements." Generally, forward-looking statements include information describing actions, events, results, strategies and expectations and are generally identifiable by use of the words "believes," "expects," "intends," "anticipates," "plans," "seeks," "estimates," "projects," "may," "will," "could," "might," or "continues" or similar expressions. Such forward-looking statements are based on current expectations and inherently involve certain risks, assumptions and uncertainties. The forward-looking statements in this press release include, without limitation, any statements regarding INNOVATE's plans and expectations for future growth and ability to capitalize on potential opportunities, the achievement of INNOVATE's strategic objectives, expectations for performance of new projects and realization of revenue from the backlog at DBM Global, anticipated success from the continued sale of new products in the Life Sciences segment, anticipated developments regarding the FDA approval process at MediBeacon, anticipated performance of new channels and LPTV frequencies, expanded uses for LPTV channels in the Spectrum segment and the deployment of datacasting, and changes in macroeconomic and market conditions and market volatility (including developments and volatility arising from the COVID-19 pandemic), including interest rates, the value of securities and other financial assets, and the impact of such changes and volatility on INNOVATE's financial position. Such statements are based on the beliefs and assumptions of INNOVATE's management and the management of INNOVATE's subsidiaries and portfolio companies.

The Company believes these judgments are reasonable, but you should understand that these statements are not guarantees of performance, results or the creation of stockholder value and the Company's actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of important factors, both positive and negative, including those that may be identified in subsequent statements and reports filed with the Securities and Exchange Commission ("SEC"), including in our reports on Forms 10-K, 10-Q, and 8-K. Such important factors include, without limitation: our dependence on distributions from our subsidiaries to fund our operations and payments on our obligations; the impact on our business and financial condition of our substantial indebtedness and the significant additional indebtedness and other financing obligations we may incur; our dependence on key personnel; volatility in the trading price of our common stock; the impact of recent supply chain disruptions, labor shortages and increases in overall price levels, including in transportation costs; interest rate environment; developments relating to the ongoing hostilities in Ukraine and Israel; increased competition in the markets in which our operating segments conduct their businesses; our ability to successfully identify any strategic acquisitions or business opportunities; uncertain global economic conditions in the markets in which our operating segments conduct their businesses; changes in regulations and tax laws; covenant noncompliance risk; tax consequences associated with our acquisition, holding and disposition of target companies and assets; our ability to remain in compliance with the listing standards of the New York Stock Exchange; the ability of our operating segments to attract and retain customers; our expectations regarding the timing, extent and effectiveness of our cost reduction initiatives and management's ability to moderate or control discretionary spending; our expectations and tim

Although INNOVATE believes its expectations and assumptions regarding its future operating performance are reasonable, there can be no assurance that the expectations reflected herein will be achieved. These risks and other important factors discussed under the caption "Risk Factors" in our most recent Annual Report on Form 10-K filed with the SEC, and our other reports filed with the SEC could cause actual results to differ materially from those indicated by the forward-looking statements made in this press release.

You should not place undue reliance on forward-looking statements. All forward-looking statements attributable to INNOVATE or persons acting on its behalf are expressly qualified in their entirety by the foregoing cautionary statements. All such statements speak only as of the date made, and unless legally required, INNOVATE undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

# INNOVATE CORP. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in millions, except per share amounts) (Unaudited)

		Three Months En	ded September 30,	Nine Months En	ded September 30,
	<del></del>	2023	2022	2023	2022
Revenue	\$	375.3	\$ 423.0	\$ 1,062.0	\$ 1,228.0
Cost of revenue		316.6	364.6	907.1	1,069.5
Gross profit		58.7	58.4	154.9	158.5
Operating expenses:					
Selling, general and administrative		43.8	45.6	126.6	130.3
Depreciation and amortization		4.0	6.8	15.9	20.6
Other operating loss (income)		0.2	(0.6)	(0.1)	0.7
Income from operations		10.7	6.6	12.5	6.9
Other (expense) income:					
Interest expense		(17.1)	(13.3)	(49.0)	(38.4)
Loss from equity investees		(1.5)	(1.1)	(5.8)	(2.1)
Other income (expense), net		0.4	(0.9)	17.2	0.5
Loss from operations before income taxes		(7.5)	(8.7)	(25.1)	(33.1)
Income tax (expense) benefit		(1.1)	2.0	(3.2)	(1.6)
Net loss		(8.6)	(6.7)	(28.3)	(34.7)
Net loss attributable to non-controlling interests and redeemable non-controlling interests		1.6	1.3	2.4	4.5
Net loss attributable to INNOVATE Corp.		(7.0)	(5.4)	(25.9)	(30.2)
Less: Preferred dividends		0.3	1.2	2.1	3.6
Net loss attributable to common stockholders	\$	(7.3)	\$ (6.6)	\$ (28.0)	\$ (33.8)
Loss per share - basic and diluted	\$	(0.09)	\$ (0.09)	\$ (0.36)	\$ (0.44)
Weighted average common shares outstanding - basic and diluted		78.4	77.6	78.0	77.5

# INNOVATE CORP. CONDENSED CONSOLIDATED BALANCE SHEET (in millions, except share amounts) (Unaudited)

	Sept	tember 30, 2023	December 31, 2022
Assets			
Current assets			
Cash and cash equivalents	\$	55.7 \$	80.4
Accounts receivable, net		290.8	254.9
Contract assets		171.0	165.1
Inventory		18.6	18.9
Restricted cash		_	0.3
Other current assets		16.4	16.8
Total current assets		552.5	536.4
Investments		7.0	59.5
Deferred tax asset		1.6	1.7
Property, plant and equipment, net		160.2	165.0
Goodwill		126.8	127.1
Intangibles, net		180.8	190.1
Other assets		67.2	71.9
Total assets	S	1,096.1 \$	1,151.7
Liabilities, temporary equity and stockholders' deficit	<del></del>		2,202
Current liabilities			
Accounts payable	S	149.2 \$	202.5
Accrued liabilities	ů	66.4	65.4
Current portion of debt obligations		162.8	30.6
Contract liabilities		162.2	98.6
Other current liabilities		17.1	20.1
Total current liabilities		557.7	417.2
Deferred tax liability		3.7	9.1
Deterior tax instituty Debt obligations		586.8	683.8
Deter tonigations Other liabilities		74.8	71.2
Total liabilities		1,223.0	1,181.3
Total industries Commitments and contingencies		1,223.0	1,161.3
Temporary equity			
		16.7	17.6
Preferred stock Series A-3 and Series A-4, \$0.001 par value  Shares authorized: 20,000,000 as of both September 30, 2023 and December 31, 2022		16./	17.6
•			
Shares issued and outstanding: 6,125 of Series A-3 and 10,000 of Series A-4 as of both September 30, 2023 and December 31, 2022		(0.4)	42.4
Redeemable non-controlling interest		(8.4)	43.4
Total temporary equity		8.3	61.0
Stockholders' deficit		0.4	0.1
Common stock, \$0.001 par value		0.1	0.1
Shares authorized: 160,000,000 as of both September 30, 2023 and December 31, 2022			
Shares issued: 80,722,983 and 80,216,028 as of September 30, 2023 and December 31, 2022, respectively			
Shares outstanding: 79,234,991 and 78,787,768 as of September 30, 2023 and December 31, 2022, respectively			
Additional paid-in capital		327.8	330.1
Treasury stock, at cost: 1,487,992 and 1,428,260 shares as of September 30, 2023 and December 31, 2022, respectively		(5.4)	(5.3)
Accumulated deficit		(478.0)	(452.1)
Accumulated other comprehensive (loss) income		(2.4)	5.9
Total INNOVATE Corp. stockholders' deficit		(157.9)	(121.3)
Non-controlling interest		22.7	30.7
Total stockholders' deficit		(135.2)	(90.6)
Total liabilities, temporary equity and stockholders' deficit	\$	1,096.1 \$	1,151.7

# INNOVATE CORP. RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBITDA (Unaudited)

(in millions)				Three Months Ended	September 30, 2023		
	_	Infrastructure	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE
Net income (loss) attributable to INNOVATE Corp.	\$	10.8 \$	(3.6)	\$ (6.5)	\$ (7.7)	ş —	\$ (7.0)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:							
Depreciation and amortization		2.6	0.1	1.3	_	_	4.0
Depreciation and amortization (included in cost of revenue)		3.8	_	_	_	_	3.8
Other operating (income) loss		(0.2)	_	0.4	_	_	0.2
Interest expense		3.5	0.9	3.4	9.3	_	17.1
Other (income) expense, net		(0.7)	(0.1)	1.8	(1.4)	_	(0.4)
Income tax expense (benefit)		6.1	_	_	(5.0)	_	1.1
Non-controlling interest		1.0	(1.8)	(0.8)	_	_	(1.6)
Share-based compensation expense		_	0.2	_	0.6	_	0.8
Legacy accounts receivable write-off		2.2	_	_	_	_	2.2
Restructuring and exit costs		1.1	_	0.1	_	_	1.2
Acquisition and disposition costs		0.6	_	_	0.1	_	0.7
Adjusted EBITDA	S	30.8 \$	(4.3)	\$ (0.3)	\$ (4.1)	s –	\$ 22.1

(in millions)	Three Months Ended September 30, 2022							
		Infrastructure	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations		INNOVATE
Net income (loss) attributable to INNOVATE Corp.	\$	10.4	\$ (5.5)	\$ (1.4)	\$ (9.6)	\$ 0.7	\$	(5.4)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:								
Depreciation and amortization		5.3	0.1	1.4	_	_		6.8
Depreciation and amortization (included in cost of revenue)		3.9	_	_	_	_		3.9
Other operating income		_	_	(0.6)	_	_		(0.6)
Interest expense		2.6	0.2	2.2	8.3	_		13.3
Other (income) expense, net		(0.6)	(0.3)	(1.1)	2.9	_		0.9
Income tax expense (benefit)		5.0	_	_	(7.0)	_		(2.0)
Non-controlling interest		1.0	(2.2)	(0.4)	_	0.3		(1.3)
Share-based compensation expense		_	0.1	_	0.3	_		0.4
Acquisition and disposition costs		_	_	0.2	0.1	0.1		0.4
Adjusted EBITDA	\$	27.6	\$ (7.6)	\$ 0.3	\$ (5.0)	\$ 1.1	\$	16.4

# INNOVATE CORP. RECONCILIATION OF NET INCOME (LOSS) TO ADJUSTED EBITDA (Unaudited)

(in millions)				Nine Months Ended	September 30, 2023		
	· <del></del>	Infrastructure	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE
Net income (loss) attributable to INNOVATE Corp.	\$	19.8	\$ (9.3)	\$ (16.8)	\$ (27.8)	\$ 8.2 \$	\$ (25.9)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:							
Depreciation and amortization		11.6	0.3	3.9	0.1	_	15.9
Depreciation and amortization (included in cost of revenue)		11.7	0.1	_	_	_	11.8
Other operating (income) loss		(0.2)	_	0.1	_	_	(0.1)
Interest expense		10.3	2.1	10.0	26.6	_	49.0
Other (income) expense, net		(1.2)	(4.1)	5.5	(4.9)	(12.5)	(17.2)
Income tax expense (benefit)		11.0	_	_	(6.6)	(1.2)	3.2
Non-controlling interest		1.9	(5.6)	(2.0)	_	3.3	(2.4)
Share-based compensation expense		_	0.5	_	1.5	_	2.0
Legacy accounts receivable write-off		2.2	_	_	_	_	2.2
Restructuring and exit costs		2.1	_	0.1	_	_	2.2
Acquisition and disposition costs		1.4	_	0.1	0.1	1.2	2.8
Adjusted EBITDA	\$	70.6	\$ (16.0)	\$ 0.9	\$ (11.0)	\$ (1.0) \$	\$ 43.5

(in millions)	Nine Months Ended September 30, 2022									
	 Infrastructure	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE				
Net income (loss) attributable to INNOVATE Corp.	\$ 23.3	\$ (14.9)	\$ (10.5)	\$ (30.4)	\$ 2.3	\$ (30.2)				
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										
Depreciation and amortization	15.9	0.2	4.4	0.1	_	20.6				
Depreciation and amortization (included in cost of revenue)	11.2	_	_	_	_	11.2				
Other operating (income) loss	(0.6)	_	1.3	_	_	0.7				
Interest expense	7.0	0.2	6.1	25.1	_	38.4				
Other (income) expense, net	(1.9)	(0.4)	1.8	_	_	(0.5)				
Income tax expense (benefit)	11.4	_	_	(9.8)	_	1.6				
Non-controlling interest	2.3	(6.3)	(1.5)	_	1.0	(4.5)				
Share-based compensation expense	_	0.3	_	1.4	_	1.7				
Non-recurring items	0.1	_	_	_	_	0.1				
Acquisition and disposition costs	0.3	_	0.4	0.6	(0.4)	0.9				
Adjusted EBITDA	\$ 69.0	\$ (20.9)	\$ 2.0	\$ (13.0)	\$ 2.9	\$ 40.0				



# **INNOVATE** Corp.

# Q3 2023 Earnings Release Supplement

November 9, 2023

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# Safe Harbor Disclaimers



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### Cautionary Statement Regarding Forward-Looking Statements

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: This presentation contains, and certain oral statements made by our representatives from time to time may contain, "forward-looking statements." Generally, forward-looking statements include information describing actions, events, results, strategies and expectations and are generally identifiable by use of the words 'believes," 'expects," 'intends," 'anticipates," 'plans," 'seeks," 'estimates," 'projects," 'may," 'will," 'coulid," 'might," or 'continues' or similar expressions. Such forward-looking statements in this presentation include, without limitation, any statements regarding INNOVATE's plans and expectations for future growth and ability to capitalize on potential opportunities, the achievement of INNOVATE's strategic objectives, expectations for performance of new projects and realization of revenue from the backlog at DBM Gobba, anticipated success from the continued sale of new projects and realization of revenue from the backlog at DBM Gobba, anticipated success from the continued sale of new projects and realization of revenue from the backlog at DBM Gobba, anticipated success from the continued sale of new projects and realization of revenue from the backlog at DBM Gobba, anticipated success from the continued sale of new products in the Life Sciences segment, anticipated developments regarding the FDA approval process at MediBeacon, anticipated performance of new channels and LPTV frequencies, expanded uses for LPTV channels in the Spectrum segment and the deployment of datacasting, and changes in macroeconomic and market conditions and market volatility (including developments and volatility arising from the COVID-19 pandemic), including interest rates, the value of securities and other financial assets, and the impact of such changes and volatility on INNOVATE's financial position. Such statements are based on the beliefs and assumptions of INNOVATE's management and the management of INNOVATE's subsidiaries and p

The Company believes these judgments are reasonable, but you should understand that these statements are not guarantees of performance, results or the creation of stockholder value and the Company's actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of important factors, both positive and negative, including those that may be identified in subsequent statements and reports filed with the Securities and Exchange Commission ("SEC"), including in our reports on Forms 10-K, 10-Q, and 8-K. Such important factors include, without limitation: our dependence on distributions from our subsidiaries to fund our operations and payments on our obligations; the impact on our business and financial condition of our substantial indebtedness and the significant additional indebtedness and other financing obligations we may incur; our dependence on key personnel; volatility in the trading price of our common stock; the impact of recent supply chain disruptions, labor shortages and increases in overall price levels, including in transportation costs; interest rate environment; developments relating to the ongoing hostilities in Ukraine and Israel; increased competition in the markets in which our operating segments conduct their businesses; our ability to successfully identify any strategic acquisitions or business opportunities; uncertain global economic conditions in the markets in which our operating segments conduct their businesses; changes in regulations and tax laws; covenant noncompliance risk; tax consequences associated with our acquisition, holding and disposition of farget companies and assets; our ability to remain in compliance with the listing standards of the New York Stock Exchange; the ability of our operating segments to attract and retain customers; our expectations regarding the timing, extent and effectiveness of our cost reduction initiatives and management's ability to moderate or control discretionary spending; our expectations and tim

Although INNOVATE believes its expectations and assumptions regarding its future operating performance are reasonable, there can be no assurance that the expectations reflected herein will be achieved. These risks and other important factors discussed under the caption "Risk Factors" in our most recent Annual Report on Form 10-K filed with the SEC, and our other reports filed with the SEC could cause actual results to differ materially from those indicated by the forward-looking statements made in this presentation.

You should not place undue reliance on forward-looking statements. All forward-looking statements attributable to INNOVATE or persons acting on its behalf are expressly qualified in their entirety by the foregoing cautionary statements. All such statements speak only as of the date made, and unless legally required, INNOVATE undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

# **Safe Harbor Disclaimers**



### Non-GAAP Financial Measures

In this earnings release supplement, INNOVATE refers to certain financial measures that are not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including Total Adjusted EBITDA (excluding discontinued operations, if applicable) and Adjusted EBITDA for its operating segments. In addition, other companies may define Adjusted EBITDA differently than we do, which could limit its usefulness.

### Adjusted FRITDA

Adjusted EBITDA
Management believes that Adjusted EBITDA provides investors with meaningful information for gaining an understanding of our results as it is frequently used by the financial community to provide insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation, amortization and the other items listed in the definition of Adjusted EBITDA below can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure of a company's ability to service debt. While management believes that non-U.S. GAAP measurements are useful supplemental information, such adjusted results are not intended to replace our U.S. GAAP financial results. Using Adjusted EBITDA as a performance measure has inherent limitations as an analytical tool as compared to net income (loss) or other U.S. GAAP financial measures, as this non-GAAP measure excludes certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Adjusted EBITDA should not be considered in isolation and does not purport to be an alternative to net income (loss) or other U.S. GAAP financial measures as a measure of our operating performance.

The calculation of Adjusted EBITDA, as defined by us, consists of Net income (loss) attributable to INNOVATE Corp., excluding discontinued operations, if applicable; depreciation and amortization; other operating (income) loss, which is inclusive of (gain) loss on sale or disposal of assets, lease termination costs, asset impairment expense and FCC reimbursements; interest expense; other (income) expense, net; income tax expense (benefit); non-controlling interest; share-based compensation expense; legacy accounts receivable write-off; restructuring and exit costs; non-recurring items; and acquisition and disposition costs.

### Third Party Sources

Third party information presented in this earnings release supplement is based on sources we believe to be reliable, however there can be no assurance information so presented will prove accurate in whole or in part.

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# **Third Quarter 2023 Highlights**



DBM continues to improve profitability while Pansend and Spectrum continue to make progress in each respective business segment.

- DBM Global delivered third quarter revenue of \$369.3 million and expanded gross margin and Adjusted EBITDA margin by approximately 210 and 170 basis points year-over-year, respectively.
- R2 Technologies has now shipped 304 Glacial<sup>®</sup> devices globally and commercially launched Glacial<sup>®</sup> fx, a new skin wellness device.
- MediBeacon continues to work through regulatory approval with the FDA.
- Broadcasting is focused on repurposing spectrum to maximize revenues and is partnering with major telecommunications companies to explore the viability of converting LPTV to 5G.

# **Segment Highlights**





# Infrastructure Highlights

- Reported Backlog and Total Adjusted Backlog<sup>(1)</sup>= \$1.3B
- Continues to expand margins over the prior year period
- Backlog remains strong and provides future visibility



# **Life Sciences Highlights**

# R2

- R2 has shipped 304 Glacial<sup>®</sup> devices globally
- Commercially launched Glacial<sup>®</sup> fx
- Launched two new product enhancements for Glacial<sup>®</sup> Rx

# MediBeacon

- Continues to work through regulatory approval with the FDA
- Submitted Transdermal GFR
   Medical Device Regulation
   application in Europe and
   continues to work through the
   device approval process in China



# **Spectrum Highlights**

- Focus on repurposing spectrum to maximize revenue opportunities
- Working closely with top telecommunications companies to explore the viability of converting LPTV stations to 5G

Adjusted Backlog takes into consideration awarded, but not yet signed contracts.
 See Appendix for reconciliation of Non-GAAP to U.S. GAAP.

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# **Q3 2023 QTD Financial Highlights**



Revenue		
(\$ millions)	3Q23	3Q22
Infrastructure	\$ 369.3	\$ 412.7
Life Sciences	0.6	1.2
Spectrum	5.4	9.1
Consolidated INNOVATE	\$ 375.3	\$ 423.0

	3Q	23		3Q22		
(\$ millions)	NI <sup>(1)</sup>	Ad	justed ITDA <sup>(2)</sup>	 NI <sup>(1)</sup>		justed ITDA <sup>(2)</sup>
Infrastructure	\$ 10.8	\$	30.8	\$ 10.4	\$	27.6
Life Sciences	(3.6)		(4.3)	(5.5)		(7.6
Spectrum	(6.5)		(0.3)	(1.4)		0.3
Non-operating Corporate	(7.7)		(4.1)	(9.6)		(5.0
Other & Eliminations	_		-	0.7		1.1
Consolidated INNOVATE	\$ (7.0)	\$	22.1	\$ (5.4)	\$	16.4

- Revenue docreased \$4.7.M or 11.3% driven by our Infrastructure segment, and, to a lesser extent, our Spectrum segment. The decline at our Infrastructure segment was driven by timing and size of projects, mostly from DBMO's commercial structural steel fibrication and erection business, as well as the Industrial maintenance and regard toursets, white revenues at our Spectrum segment docreased primatly as a result of the termination of NCL Debends, inc. (Neucola) and Industrial Maintenance and Industrial
- Adjusted EBITDA<sup>(2)</sup> increased by \$5.7M to \$22.1M driven by our Infrastructure, Life Sciences, and Non-operating corporate segments, which was
  partially offset by the elimination of equity method income from our investment in HMN, which was sold on March 6, 2023 and our Spectrum segment.

- Net Income of \$10.8M<sup>(1)</sup>
- Adjusted EBITDA<sup>(2)</sup> up \$3.2M year-over-year driven by timing of higher margin projects at DBMG's commercial structural steel fabrication and erection business, increased contributions from the construction modeling and detailing business, a decrease in recurring SGSA expenses, as well as increased contributions from the industrial maintenance and repair business. This was partially offset by lower contributions from Banker Steel due to timing and size of projects.
- Reported and Adjusted<sup>(3)</sup> backlog of \$1.3B compared to \$1.8B at December 31, 2022.

### Life Sciences

- Was patiently unset by an increase in spinion was account for the property of the property of

- Spectrum

  Net Loss of \$6.5M<sup>(1)</sup>
- Adjusted EBITDA<sup>(2)</sup> down \$0.6M year-over-year primarily due to an increase in SG&A expenses at station group, driven by an increase in severance and salaries and benefit related expenses.

Adjusted EBITDA losses<sup>(2)</sup> down \$0.9M primarily driven by a decrease in legal expenses, and decreases in bonus expense, salaries and benefits from reduced headcount, as well as a net decrease in severance expense.

Adjusted EBITDA<sup>(2)</sup> down \$1.1M driven by the elimination of equity method income from our investment in HMN, which was sold on March 6, 2023.

# Third Quarter Consolidated Revenue and Adjusted EBITDA<sup>(2)</sup> of \$375.3 million and \$22.1 million, respectively

- (1) Net income (loss) attributable to INNOVATE Corp.
  (2) See Appendix for reconciliation of Non-GAAP to U.S. GAAP.
  (3) Adjusted Backlog takes into consideration awarded, but not yet signed contracts.

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# Segment Highlights - Infrastructure

DBM Global ("DBM")



# Overview

- 10.5% revenue decrease driven by the timing and size of projects at DBMG's commercial structural steel fabrication and erection business and lower revenue at the industrial maintenance and repair business. This was partially offset by an increase at Banker Steel and the construction modeling and detailing business due to timing and size of projects.
- Adjusted EBITDA<sup>(1)</sup> increase was primarily driven by timing of higher margin projects at DBMG's commercial structural steel fabrication and erection business, increased contributions from the construction modeling and detailing business, a decrease in recurring SG&A expenses, as well as increased contributions from the industrial maintenance and repair business. This was partially offset by lower contributions from Banker Steel due to timing and size of projects. contributions from Banker Steel due to timing and size of projects.
- Reported backlog and adjusted backlog, which takes into consideration awarded but not yet signed contracts, was \$1.3B.

# **Near-Term Focus**

- Manage working capital needs from growth, changes in projects and timing.
- Continues to see sizable projects and opportunity in the market and its pipeline.
- Convert backlog to revenue while being selective in future projects for higher margin.

(1) See Appendix for reconciliation of Non-GAAP to U.S. GAAP All data as of September 30, 2023 unless otherwise noted.



(\$ millions)	j	3Q23	3Q22
Revenue	\$	369.3	\$ 412.7
Net Income	\$	10.8	\$ 10.4
Adjusted EBITDA (1)	\$	30.8	\$ 27.6

# **Trending Backlog**



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# **Segment Highlights - Life Sciences**

Pansend Life Sciences ("Pansend")



# **R2 Technologies**



# MediBeacon

MediBeacon

- R2 has now shipped 304 Glacial® devices to customers globally.
- Commercially launched Glacial® fx, a new skin wellness device.
- R2 launched two new product enhancements for its Glacial® Rx device, a larger-sized disposable treatment tip and a colder advanced clinical protocol called Glide Rx.
- R2 experienced record high growth both in US unit sales and number of patient treatments.
- Continues to work through regulatory approval with the FDA
- Submitted Transdermal GFR Medical Device Regulation application in
   Europe and continues to work through the device approval process in China
- Received FDA authorization to begin human study to evaluate the use of MediBeacon's proprietary agent in Ophthalmology. This study is expected begin in Q1 of 2024 in the United States.

# **Summary of Investments**

Company	Investment to Date	Equity %	Fully Diluted %
R2 Technologies	\$48.2M	56.6%	51.5%
MediBeacon	\$30.4M	46.2%	40.7%
Genovel	\$3.9M	80.0%	75.2%
Triple Ring	\$3.0M	25.8%	19.8%

<sup>(1)</sup> Investment-to-date totals and equity ownership percentages are as of September 30, 2023

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<sup>(2)</sup> MediBeacon agents and devices are not approved for human use by any regulatory agenc

# **Segment Highlights - Spectrum**

HC2 Broadcasting ("Broadcasting")



# Overview

- Partnering with Hewlett Packard Enterprise (HPE), one of the leaders in data transmission architecture, to deploy datacasting
- Finalizing operating and revenue share agreements with large-market Public Broadcast stations beginning with Sacramento (PBS station KVIE) and Dallas (station KERA) to provide ATSC 3.0 "lighthousing" and datacasting.
- Working closely with Qualcomm, XGen and Dish exploring the viability of converting LPTV stations to 5G.

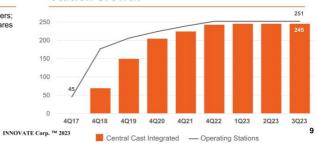
# **Near-Term Focus**

- Continue business development and sign up large content providers; strong pipeline of pending lease agreements or revenue shares across multiple markets.
- Seeing new revenue opportunities with shopping networks, news networks and religious networks.
- Continue to explore the benefits of next gen technology.

# **Financials**

3	3Q22		
\$	5.4	\$	4.7
			4.4
\$	5.4	\$	9.1
\$	(6.5)	\$	(1.4)
\$	(0.3)	\$	0.3
	\$ \$ \$	\$ 5.4 \$ (6.5)	\$ 5.4 \$ —  \$ 5.4 \$ \$ (6.5) \$

# **Station Growth**

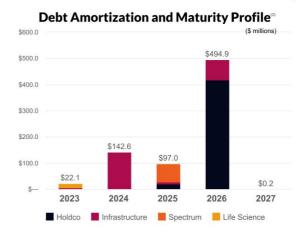


(1) Net (loss) attributable to INNOVATE Corp.
(2) See Appendix for reconciliation of Non-GAAP to U.S. GAAP.

# **Current Credit Picture**



(\$ millions)	Maturity	8	Sep-23	ec-22
8.50% Senior Secured Notes	2026	\$	330.0	\$ 330.0
7.50% Convertible Senior Notes	2026		51.8	51.8
Line of Credit	2025		20.0	20.0
9.00% Unsecured Note	2026		35.1	_
Infrastructure Debt	Various		232.8	243.0
Spectrum Debt <sup>(4)</sup>	2025		69.7	69.7
Life Science Debt	2023		17.4	10.8
<b>Total Principal Outstanding</b>		\$	756.8	\$ 725.3
Unamortized OID and DFC			(7.2)	(10.9
Total Debt		\$	749.6	\$ 714.4
Cash & Cash Equivalents(3)			55.7	80.4
Net Debt		\$	693.9	\$ 634.0



<sup>(1)</sup> Debt Maturily Profile excludes Preferred Stock and operating leases (2) Debt Amortization and Maturily Profile chart presents debt annual amortization and (3) Excludes restricted cash (4) On November 9, 2023, HC2 Broadcasting Holdings Inc. entered into a Ninth Amer



# **Appendix**

# **Select GAAP Financials & Non-GAAP Reconciliations**

# **INNOVATE Selected GAAP Financials**

Income Statement - Unaudited



(in millions)	The	ee Months Ended	d September 30,	Nine Months Ended September 30,		
	20	23	2022	2023	2022	
Revenue	\$	375.3 \$	423.0	\$ 1,062.0	\$ 1,228.0	
Cost of revenue		316.6	364.6	907.1	1,069.5	
Gross profit		58.7	58.4	154.9	158.5	
Operating expenses:						
Selling, general and administrative		43.8	45.6	126.6	130.3	
Depreciation and amortization		4.0	6.8	15.9	20.6	
Other operating loss (income)		0.2	(0.6)	(0.1)	0.7	
Income from operations		10.7	6.6	12.5	6.9	
Other (expense) income:						
Interest expense		(17.1)	(13.3)	(49.0)	(38.4	
Loss from equity investees		(1.5)	(1.1)	(5.8)	(2.1	
Other income (expense), net		0.4	(0.9)	17.2	0.5	
Loss from operations before income taxes	- 1/2	(7.5)	(8.7)	(25.1)	(33.1	
Income tax (expense) benefit		(1.1)	2.0	(3.2)	(1.6	
Net loss		(8.6)	(6.7)	(28.3)	(34.7	
Net loss attributable to non-controlling interests and redeemable non- controlling interests		1.6	1.3	2.4	4.5	
Net loss attributable to INNOVATE Corp.		(7.0)	(5.4)	(25.9)	(30.2	
Less: Preferred dividends		0.3	1.2	2.1	3.6	
Net loss attributable to common stockholders	\$	(7.3) \$	(6.6)	\$ (28.0)	\$ (33.8	



# Reconciliation of U.S. GAAP Income (Loss) to Adjusted EBITDA

(in millions)			Thi	ee Months Ended	i September 30, 2	023	
	Infrastru	cture	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE
Net income (loss) attributable to INNOVATE Corp.	\$	10.8	\$ (3.6)	\$ (6.5)	\$ (7.7)	s —	\$ (7.0)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:							
Depreciation and amortization		2.6	0.1	1.3	_	_	4.0
Depreciation and amortization (included in cost of revenue)		3.8		_	-	_	3.8
Other operating (income) loss		(0.2)	_	0.4	_	_	0.2
Interest expense		3.5	0.9	3.4	9.3	-	17.1
Other (income) expense, net		(0.7)	(0.1)	1.8	(1.4)	_	(0.4)
Income tax expense (benefit)		6.1	_	-	(5.0)	_	1.1
Non-controlling interest		1.0	(1.8)	(0.8)	_	_	(1.6)
Share-based compensation expense		_	0.2	-	0.6	_	0.8
Legacy accounts receivable write-off		2.2	_	-	_	_	2.2
Restructuring and exit costs		1.1		0.1	_	_	1.2
Acquisition and disposition costs		0.6	_	_	0.1	_	0.7
Adjusted EBITDA	\$	30.8	\$ (4.3)	\$ (0.3)	\$ (4.1)	s –	\$ 22.1

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# Reconciliation of U.S. GAAP Income (Loss) to Adjusted EBITDA

(in millions)			Ni	ne Months Ended	September 30, 20	123	
	Infrasti	ructure	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE
Net income (loss) attributable to INNOVATE Corp.	\$	19.8	\$ (9.3)	\$ (16.8)	\$ (27.8)	\$ 8.2	\$ (25.9)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:							
Depreciation and amortization		11.6	0.3	3.9	0.1		15.9
Depreciation and amortization (included in cost of revenue)		11.7	0.1	_	1222	_	11.8
Other operating (income) loss		(0.2)	_	0.1	_	_	(0.1)
Interest expense		10.3	2.1	10.0	26.6	.—	49.0
Other (income) expense, net		(1.2)	(4.1)	5.5	(4.9)	(12.5)	(17.2)
Income tax expense (benefit)		11.0	_	1,	(6.6)	(1.2)	3.2
Non-controlling interest		1.9	(5.6)	(2.0)	_	3.3	(2.4)
Share-based compensation expense		_	0.5	1000	1.5	-	2.0
Legacy accounts receivable write-off		2.2	-	_	_	_	2.2
Restructuring and exit costs		2.1		0.1	_	_	2.2
Acquisition and disposition costs		1.4	_	0.1	0.1	1.2	2.8
Adjusted EBITDA	\$	70.6	\$ (16.0)	\$ 0.9	\$ (11.0)	\$ (1.0)	\$ 43.5



# Reconciliation of U.S. GAAP Income (Loss) to Adjusted EBITDA

(in millions)	Three Months Ended September 30, 2022									
	Infras	tructure	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE			
Net income (loss) attributable to INNOVATE Corp.	\$	10.4	\$ (5.5)	\$ (1.4)	\$ (9.6)	\$ 0.7	\$ (5.4)			
Adjustments to reconcile net income (loss) to Adjusted EBITDA:										
Depreciation and amortization		5.3	0.1	1.4	_	_	6.8			
Depreciation and amortization (included in cost of revenue)		3.9	-	( <del></del>	(S <del></del> )	-	3.9			
Other operating income		-	_	(0.6)	-	_	(0.6)			
Interest expense		2.6	0.2	2.2	8.3	_	13.3			
Other (income) expense, net		(0.6)	(0.3)	(1.1)	2.9	_	0.9			
Income tax expense (benefit)		5.0	_	_	(7.0)	_	(2.0)			
Non-controlling interest		1.0	(2.2)	(0.4)	_	0.3	(1.3)			
Share-based compensation expense		-	0.1	_	0.3	_	0.4			
Acquisition and disposition costs	2	_		0.2	0.1	0.1	0.4			
Adjusted EBITDA	\$	27.6	\$ (7.6)	\$ 0.3	\$ (5.0)	\$ 1.1	\$ 16.4			





(in millions)			Ni	ne Months Ended	September 30, 20	122	
	Infrastr	ucture	Life Sciences	Spectrum	Non-operating Corporate	Other and Eliminations	INNOVATE
Net income (loss) attributable to INNOVATE Corp.	\$	23.3	\$ (14.9)	\$ (10.5)	\$ (30.4)	\$ 2.3	\$ (30.2)
Adjustments to reconcile net income (loss) to Adjusted EBITDA:							
Depreciation and amortization		15.9	0.2	4.4	0.1	_	20.6
Depreciation and amortization (included in cost of revenue)		11.2		( <del></del>	( <del></del> )		11.2
Other operating (income) loss		(0.6)	_	1.3	_	_	0.7
Interest expense		7.0	0.2	6.1	25.1	_	38.4
Other (income) expense, net		(1.9)	(0.4)	1.8		_	(0.5)
Income tax expense (benefit)		11.4	_	_	(9.8)	_	1.6
Non-controlling interest		2.3	(6.3)	(1.5)	_	1.0	(4.5)
Share-based compensation expense		-	0.3	_	1.4	-	1.7
Non-recurring items		0.1	_	~	_	_	0.1
Acquisition and disposition costs		0.3	_	0.4	0.6	(0.4)	0.9
Adjusted EBITDA	\$	69.0	\$ (20.9)	\$ 2.0	\$ (13.0)	\$ 2.9	\$ 40.0